

# Selecting a Bloodstock Agent

## Q How can a bloodstock agent help you?

I am a second-generation bloodstock agent who has truly worked in every facet of the industry in the last 25 years, which has given me a great network of contacts to help you. I also know that the learning curve in the horse business costs time and money, and I can save you both.

## How do I select the best agent for me?

You need a full-time, independent bloodstock agent who can devote their full attention to you and your business plan. Call sale companies and get their recommendations; once you have some leads, ask for references and check up on them.

Once you have chosen an agent, create a business plan depending on your goals for the sale and give him/her the opportunity to recommend other industry professionals such as veterinarians, equine insurance agents, horse transportation companies, etc.



**Tim McMurry** has 25 years of experience as a bloodstock agent, including stints at Lane's End Farm and Darby Dan Farm. His agency, Fleetwood Bloodstock has been responsible for the purchase of graded stakes performers Fleet Indian, A.P. Warrior, Fire Slam, It's No Joke,

Assert Oneself, Saint Buddy, A.P. Xcellent, Roll Hennessey Roll, St. Averil, Sun Trick, and others.



## Fleetwood Bloodstock

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