

# GOLDEN STATE RETURN

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UTAH WASHINGTON WYOMING



Santa Anita's iconic walking ring will be used during the Fasig-Tipton sales

ANNE M. EBERHARDT

## *Fasig-Tipton reignites its history in California*

BY TRACY GANTZ

### WHEN LEGENDARY MOTION PICTURE

mogul Louis B. Mayer decided to leave the horse business in 1947, he wanted to do it in true Hollywood fashion. He created a series of glitzy dispersal sales, the first at Santa Anita, and he called upon Fasig-Tipton, a company that already had nearly 50 years of experience selling horses.

That was Fasig-Tipton's first foray into California. The company sold 3-year-old stakes-winning Stepfather for a world-record \$200,000. Busher, the 1945 Horse of the Year, brought \$135,000 as did California-bred multiple stakes winner Honeymoon.

Fasig-Tipton also spent many years conducting sales with the California Thoroughbred Breeders Association. That partnership created a robust market for 2-year-olds in training, selling the likes of Alleged, later a two-time winner of the Prix de l'Arc de Triomphe (G1), in the 1970s.

Now Fasig-Tipton is returning to the site of that first 1947 sale. With the demise of Barretts, which had conducted sales at Fairplex in Pomona and at Del Mar, Fasig-Tipton is joining with Santa Anita for a sale of 2-year-olds in training June 5 and a yearling sale Sept. 25.

The 2-year-old sale, and most likely the yearling sale as well, will be held in Santa Anita's picturesque walking ring. The 2-year-old sale will occur toward the end of Santa Anita's main meet, which began Dec. 26 and runs through June 23.

The yearling sale is scheduled for the day before the opening of Santa Anita's fall meet, which culminates with the Breeders' Cup Nov. 1-2.

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*Smiling Tiger*



*Acclamation*



*Mr. Big*



*Vronsky*



*Majestic Harbor*



*Prospect Park*



*Lakerville*



*Tamarando*



*Clubhouse Ride*



*Jeranimo*



*Desert Code*

### Smiling Tiger

Grade I Sire of 2018 Champions  
Spiced Perfection and Cruel Intention  
**Fee: \$6,500 LF**

### Acclamation

Eclipse Award Champion • Sire of  
2018 Champion Take the One O One  
**Fee: \$7,500 LF**

### Mr. Big

#2 Cumulative Active Lifetime Sire  
in NA by Earnings per Named Foal  
**Fee: \$6,500 LF**

### Vronsky

Grade I Sire by **DANZIG**  
Avg. Earnings per Starter:  
\$79,034 to Feb. 7, 2019  
**Fee: \$6,500 LF**

### Majestic Harbor

Santa Anita Gold Cup-G1  
winner of \$1.3 Million set  
111 Beyer at 1 1/4 miles  
**Fee: \$3,500 LF**

### Prospect Park

Only Graded Winner  
(\$539,770) by **TAPIT**  
at stud in California  
**Fee: \$2,500 LF**

### Lakerville

Sire of 1st-crop stakes  
winner **Lakerball** from  
8 starters in 2018  
**Fee: \$2,500 LF**

### Tamarando

G1 winner of \$722,652  
California Champion at 2  
First foals now yearlings  
**Fee: \$2,500 LF**

### Clubhouse Ride

G2 winner of \$1.3 Million  
Sire of 2019 CTBA January  
Mixed Sale-topping filly  
**Fee: \$2,500 LF**

### Jeranimo

G1 winner of \$1.5 Million  
Brilliant Miler: 108 Beyer  
(1:32.61) on turf  
**Fee: \$2,500 LF**

### Desert Code

Perennial Leading Sire  
63% Starters/Foals  
67% Winners/Starters  
**Fee: \$2,000 LF**

*Stud fees are payable when foal stands and nurses. All stallions are nominated to the Breeders' Cup.*



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## 2019 LEADING SIRE IN CALIFORNIA

For daily updated sire lists  
visit [BloodHorse.com](http://BloodHorse.com)

Rank	Stallion (Foreign foaled), (YOB,Sire), Where Stands	2019 Stud Fee	Rnrs/Wnrs	BT SWnrs/Wns	Rstrct SW/BT SW	(Chief Earner, Earnings)	Cumulative				
							2019 Earnings	Foals	Stks Wnrs	A-E Index	Comp Index
1	<b>STAY THIRSTY</b> (08, Bernardini), Lovacres Ranch	\$6,000	79/15	1/1	0/1	(Mind Control, \$82,500)	\$511,644	*382	6	1.35	1.49
2	<b>I'LL HAVE ANOTHER</b> (09, Flower Alley), Ballena Vista Farm	\$6,000	109/18	0/0	0/0	(Another Truth, \$111,640)	\$402,119	236	0	0.81	1.08
3	<b>UNUSUAL HEAT</b> (90, Nureyev)	Died	40/8	1/1	0/1	(Apache Princess, \$104,460)	\$379,885	*825	46	1.89	1.19
4	<b>BLUEGRASS CAT</b> (03, Storm Cat), Ballena Vista Farm	\$6,500	56/9	0/0	0/0	(Bluegrass Jamboree, \$40,425)	\$291,625	*934	32	1.20	1.61
5	<b>MINISTERS WILD CAT</b> (00, Deputy Minister), Tommy Town Thoroughbreds	\$4,000	48/10	1/1	0/1	(Minister of Soul, \$64,728)	\$283,808	465	19	1.00	0.90
6	<b>SQUARE EDDIE</b> (06, Smart Strike), Ocean Breeze Ranch	\$25,000	40/4	1/1	1/1	(Listing, \$71,400)	\$270,468	182	13	1.52	1.06
7	<b>LUCKY PULPIT</b> (01, Pulpit)	Died, 2017	77/14	0/0	0/0	(Halo Darlin, \$20,502)	\$260,719	*473	10	1.38	1.08
8	<b>GRAZEN</b> (06, Benchmark), Tommy Town Thoroughbreds	\$5,000	16/4	1/1	1/1	(S Y Sky, \$103,400)	\$251,353	109	7	1.69	1.13
9	<b>VRONSKY</b> (99, Danzig), Harris Farms	\$6,500	30/11	0/0	0/0	(Midnight Special, \$32,240)	\$189,089	255	10	1.36	1.05
10	<b>ACCLAMATION</b> (06, Unusual Heat), Harris Farms	\$7,500	24/5	0/0	0/0	(Forestation, \$46,850)	\$180,448	117	2	1.10	1.25
11	<b>U S RANGER</b> (04, Danzig), Rancho San Miguel	\$3,000	40/7	0/0	0/0	(Swing Thoughts, \$26,598)	\$165,890	*377	3	0.67	1.27
12	<b>SMILING TIGER</b> (07, Hold That Tiger), Harris Farms	\$6,500	24/7	0/0	0/0	(Smiling Annie, \$33,000)	\$147,692	152	5	1.12	1.03
13	<b>JERSEY TOWN</b> (06, Speightstown), Daehling Ranch	\$3,000	27/7	0/0	0/0	(Jersey Agenda, \$46,800)	\$144,513	*154	3	1.12	1.18
14	<b>COIL</b> (08, Point Given)	N/A	23/2	0/0	0/0	(Principe Carlo, \$49,371)	\$126,863	139	0	0.64	1.22
15	<b>OLD TOPPER</b> (95, Gilded Time), Tommy Town Thoroughbreds	\$2,500	15/3	0/0	0/0	(Queen Bee to You, \$83,352)	\$123,580	555	19	0.93	0.88
16	<b>RICHARD'S KID</b> (05, Lemon Drop Kid), Rancho San Miguel	\$3,000	15/4	0/0	0/0	(Sapphire Kid, \$41,040)	\$121,762	50	0	0.88	1.06
17	<b>SLEW'S TIZNOW</b> (05, Tiznow), Rancho San Miguel	\$3,000	19/5	0/0	0/0	(Castle, \$27,360)	\$111,341	118	3	0.99	1.06
18	<b>BOISTEROUS</b> (07, Distorted Humor), Tommy Town Thoroughbreds	\$5,000	11/2	0/0	0/0	(Loud Mouth, \$33,351)	\$107,653	78	1	0.66	1.12
19	<b>EMPIRE WAY</b> (09, Empire Maker), Heinz & Michelle Steinmann Farms	\$2,500	31/5	0/0	0/0	(Midnight Crossing, \$16,860)	\$105,411	116	1	0.77	0.92
20	<b>MISREMEMBERED</b> (06, Candy Ride), Barton Thoroughbreds	\$2,500	22/3	0/0	0/0	(Ax Man, \$40,200)	\$96,617	102	3	0.97	1.37
21	<b>BIG BAD LEROYBROWN</b> (04, Wild Again), Old English Rancho	\$1,500	9/3	0/0	0/0	(Leroy, \$41,040)	\$93,863	26	0	1.00	1.31
22	<b>KAFWAIN</b> (00, Cherokee Run), Tommy Town Thoroughbreds	\$2,500	24/7	0/0	0/0	(Don't Stalk Me, \$19,800)	\$90,299	*645	18	1.00	1.19
23	<b>DESERT CODE</b> (04, E Dubai), Harris Farms	\$2,000	23/3	0/0	0/0	(Desert Myst, \$23,700)	\$87,624	156	3	0.90	1.04
24	<b>PEPPERED CAT</b> (00, Tabasco Cat), Daehling Ranch	\$3,000	21/6	0/0	0/0	(He's a Habanero, \$23,400)	\$82,934	109	1	0.83	0.61
25	<b>MR. BIG</b> (03, Dynaformer), Harris Farms	\$6,500	4/2	0/0	0/0	(Big Score, \$40,200)	\$76,076	39	1	2.31	0.88

Boyd Browning Jr., president of Fasig-Tipton, sees this new venture as one that can benefit both the company and the California racing and breeding industry.

"Fasig-Tipton has had a long relationship and history of doing Thoroughbred auctions in California," Browning said. "As a national sales company, we've always watched with interest the California marketplace. It's a vital portion of our racing and Thoroughbred industry. It's one of the lynchpins in North American racing and

the sales world. I've been a believer in the California marketplace for a long time."

Doug Burge, president of the CTBA, believes Fasig-Tipton's presence will strengthen the racing and breeding industry in California.

"Having Fasig back in California will provide the needed stability and confidence for those breeding in the state," Burge said.

One of the advantages the new venture has, especially for the 2-year-old sale, is

the location. Southern California trainers, who already travel to Florida to buy 2-year-olds from Fasig-Tipton and the Ocala Breeders' Sales, will now be able to see horses train virtually in their backyard.

"There is just so much activity that takes place at Santa Anita and such a base of owners and trainers in that proximity," said Browning. "One of the beauties of California is the weather and the climate. That gives us the opportunity to do some things in a unique setting."

Bruno DeBerdt, a national pinhooker based in Southern California, especially likes the Santa Anita location for the 2-year-old sale.

"You can talk to trainers, and if a trainer has a specific interest in a specific horse, you can say 'come over and look at my horse,'" said DeBerdt. "They have an opportunity to watch them gallop for two or three days out. It gives the agents and consignors a chance to get to know some of the trainers and vice versa."

Added Burge, "Hosting the sales at Santa Anita places the product in front of the largest potential group of buyers, and there is not a more historic and beautiful location for a sale than the walking ring/paddock at Santa Anita."

For many years Barretts held a select 2-year-old sale in March and another



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Boyd Browning Jr. is a believer in the California marketplace

# NEW YEAR. NEW OPPORTUNITIES.

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## SANTA ANITA TWO-YEAR-OLDS IN TRAINING

SALE DATE: JUNE 5 • ENTRIES CLOSE: MARCH 1

## SANTA ANITA FALL YEARLINGS

SALE DATE: SEPTEMBER 25 • ENTRIES CLOSE: JUNE 28



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2-year-old sale in May. Fasig-Tipton will consolidate the California 2-year-old market into one sale, some 10 weeks after the company's Gulfstream Sale in Florida March 27 and about two weeks after its Midlantic sale in Maryland May 20-21. OBS will have already held its March and spring 2-year-old sales, and the June 5 date will come about a week before the OBS June 2-year-old sale.

(in Florida). They can get sold out here. Going into Del Mar, there will be more horses, which is good."

Early sales have the disadvantage of losing horses to withdrawals when 2-year-olds aren't quite ready. The Barretts May sale for years benefited from getting horses that either didn't sell in earlier sales or were withdrawn or held back, needing a little more development time.

gallop out, you can show them, 'If you buy this horse from us in the June sale, you're going to be able to run at Del Mar.'"

Adrian Gonzalez, another national agent based in California, pointed out that in the last few years Barretts had bounced around the calendar with its sales dates.

"I'm pretty accustomed to moving around to whatever date the sale is," said Gonzalez. "We'll show up, and we'll be ready for it."

During last year's yearling sales Gonzalez didn't buy as many as usual because of the uncertainty of the California sales schedule.

"What I might try to do is pinhook something out of OBS to take back into June," Gonzalez said. "I've done that a few times, and it worked for us coming from OBS April into Barretts May. We've got a little money set aside to do something like that, but it has to be the right horses."

As for the yearling market, Barretts had been offering a select sale at Del Mar in August and a general sale in October. Browning feels consolidating that market into one sale will prove better.

"Given the size of the marketplace, it's imperative to have one yearling sale, presenting the California crop to the buyers," said Browning. "The consolidation of the yearling sales should strengthen the upper end of the marketplace and, hopefully, the middle and lower portion of the marketplace. Those horses will be cataloged alphabetically in a one-day sale. The buyers will be able to identify which horses are the highest quality. We're not going to label them as such."

Lovingier has been one of the major consignors to both Barretts yearling sales and the CTBA yearling sale, which serves the northern part of the state. He agrees with Browning about consolidating the market in Southern California.

"I think it will be a more active sale with a lot more horses in there," Lovingier said. "I'm going to consign a lot of horses to the September Fasig-Tipton sale."



© BENOIT PHOTOS

Mike Machowsky has been hired by Fasig-Tipton as its California liaison

"It's a matter of trying to find the right spot on the calendar," said Browning. "The sales calendar has gotten very congested in terms of the 2-year-old marketplace. That schedule is jam-packed, and there really aren't a whole lot of available dates that make a lot of sense for folks going from east to west to legitimately bring products there. Early June also fits in really well with the Santa Anita racing program, and you've got Del Mar on the horizon."

California breeder Terry Lovingier said the June 5 date has several advantages.

"That will probably put more horses on this circuit," Lovingier said, "because they'll bring in horses that didn't get sold

The Barretts May sale produced many good runners. Jeranimo, a \$70,000 May graduate, earned \$1,525,364 and now stands at Harris Farms near Coalinga, Calif. The Factor sold for \$250,000 in May, became a multiple graded winner and earner of \$922,180, and now stands at Lane's End near Versailles, Ky.

DeBerdt sold 2-year-olds at Barretts every year throughout the company's 29 years and is looking forward to the June 5 sale.

"I think the timing is great because you've got so many other East Coast sales," DeBerdt said. "Now you're sitting right on top of Del Mar. If you can have a nice horse that will breeze three-eighths and

#### Special Note For Sire Lists:

For stallions that stand, will stand, or stood (deceased) in the states featured in this section (stallions that are dead or exported prior to 2015 are excluded), and have runners in North America. Listed below are all available statistics for the Northern Hemisphere through February 10, 2019. As supplied to *BloodHorse* by The Jockey Club Information Systems Inc., lists include adjusted money from Japan, Hong Kong, and Singapore. Adjusted earnings are put on par with average North American earnings from the previous year. For example, the average North American purse in 2018 is \$23,755 or 50% of the 2018 average purse in Japan. To put earnings on par, all Japanese progeny earnings are multiplied by 50% before being credited to a sire's progeny earnings. Hong Kong earnings are adjusted by 15%; Singapore by 66%. Current year stakes winners include all Northern Hemisphere black-type stakes results from all available countries. \*Foal counts include Southern Hemisphere. Cumulative stakes winners include all countries.

\*AVERAGE-EARNINGS INDEX and COMPARABLE INDEX: Lifetime AVERAGE-EARNINGS INDEX indicates how much purse money the progeny of one sire has earned in relation to the average earnings of all runners in the same years; average earnings of all runners in any year is represented by an index of 1.00; COMPARABLE INDEX indicates the average earnings of progeny produced from mares bred to one sire, when these same mares were bred to other sires. Only 32% of all sires have a lifetime AVERAGE-EARNINGS INDEX higher than their mares' COMPARABLE INDEX.

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ANNE M. EBERHARDT

**Fasig-Tipton's 2-year-olds in training sale will be held June 5 at Santa Anita**

Gonzalez is one of many in California relieved that there will be a Southern California yearling sale.

"A little over a year ago we had put together the deal to syndicate Danzing Candy," said Gonzalez. "We bought a whole bunch of mares to support him. We had all these beautiful foals being born last spring. We're loaded with beautiful yearlings—Cal-breds by Runhappy, Kitten's Joy, and Empire Maker. With Fasig coming to town, I feel better than where we were a year ago."

With the lucrative Cal-bred incentive program, breeders often buy in-foal mares in Kentucky because the foals can be registered Cal-breds if they are foaled in the state and the mare is bred back to a California stallion. If Southern California didn't have a yearling sale this year, breeders could send the yearlings out of state to sell, but they would lose a marketing advantage because Cal-breds can make the most incentive money racing in California rather than elsewhere.

"There have been major investments made in the past few years by California breeders with bringing stallions and broodmares to the state," said Burge, "and a first-class sales venue will provide further advancement with the quality and quantity of foals produced. Cal-breds currently make up roughly half the fields statewide, and this support by Fasig-Tip-

ton and Santa Anita by providing a strong marketplace will help in continuing to promote a healthy breeding program in the state."

The Sept. 25 yearling sale date will occur shortly after the marathon Keeneland September yearling sale, slated for Sept. 9-21.

"It's so close to Keeneland September that we're literally going to be flying home, switching suitcases, and shipping our entire crop of yearlings into one sale," said Gonzalez. "It's going to be really tight, but we'll be able to pull that off, I'm sure."

Browning acknowledged that the September date not only works with Santa Anita's fall meeting, but also doesn't conflict with other sales around the country. Fasig-Tipton holds select yearling sales in July in Kentucky and in August at Saratoga, as well as a summer yearling sale for New York-breds and fall auctions in Maryland and Kentucky.

Though Fasig-Tipton is headquartered in Lexington, it has California ties that go beyond its partnership with CTBA in sales years ago. Account executive Dennis Lynch has worked for the company for decades and before that spent several years at the CTBA. Evan Ferraro, Fasig-Tipton's recruiting and marketing manager, is a California native with a racing pedigree, being the son of former trainer Stephen Ferraro and Richmond Ferraro, who has

long handled advertising for Barretts as well as for many California farms.

"Fasig-Tipton is in the sales business, and they do a great job," said DeBerdt. "If you look at the history of Fasig-Tipton, pretty much everybody who started working there 25-30 years ago is still there."

Fasig-Tipton has also hired California trainer Mike Machowsky as its California liaison. Even as he was packing up his training business in late January, Machowsky was already visiting California farms.

"Mike called me up and said he'd like to stop by and see what we were up to," said Gonzalez, who is based in Paso Robles, Calif., on what was once part of Cardiff Stud Farm. "We showed him everything we had, and I think that's really good to be out there. As a consignor, that's how we recruit horses, and I'm glad to see the sales company doing the same."


Machowsky is looking forward to talking to people at the farms and at the race-tracks.

"I love horse sales, and I love California racing," said Machowsky. "We need strong sales to feed our racing needs and to help our breeding program here. I've had a great response from clients, friends, and breeders. I'll miss training, but I'll still be out at Santa Anita in the mornings."

Machowsky said that Fasig-Tipton will have an office at Santa Anita that he can work from.

"The first thing I'm going to do is go to most of the farms in California, trying to see every yearling that I can see, as well as 2-year-olds," he said.

Machowsky will be representing not only a company with a long history in California but also one with a national presence that dates back to its founding in 1898 by William B. Fasig and Edward A. Tipton.

"The only way we know how to do things at Fasig-Tipton is first-class," said Browning. "We're committed to doing this. I think if you look at our track record, when we make a business decision to do something, we're going to embrace it and try to make it successful." 

*Tracy Gantz is the Southern California correspondent for BloodHorse.*

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Trainer **Peter Eurton**

Jockey **Edwin Maldonado**

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